

STOP

PRIVATISATION

at De Montfort University

Management at DMU are pursuing a risky **35-year** joint venture with the 'for-profit' private education provider **INTO University Partnerships**.

INTO has a long history of financial losses, under-recruitment and lower than advertised student progression ratios to partner institutions.

Management claim that there is no viable alternative to a partnership with INTO. Yet, all the other universities who rejected a partnership with INTO so far, have clearly managed to find viable alternatives.

Management refuse to consult with UCU and with the wider University Community whether DMU should engage with INTO and start a proper debate about viable alternatives to this dangerous partnership.

UCU believe that a partnership with INTO would be very damaging for the university and ultimately put staff jobs at great risk.

We believe this would be a risky enterprise with a risky company.

**KEEP INTO OUT OF
DE MONTFORT UNIVERSITY**

✗ NO TO SECRECY

✓ YES TO DEBATE & CONSULTATION

Why UCU says Keep INTO out of De Montfort University:

- It is a risk to the quality of education and the reputation of De Montfort University.
- INTO employs less qualified staff on lower pay and inferior terms and conditions than their partner institutions, with DMU and INTO staff having to operate alongside in a 'two-tier' education system.
- Joint ventures with INTO are a big financial risk. Other university partnerships with this company have suffered heavy financial losses, for example:
 - INTO's partnership with City University lost £2.5 million in FY 09/10, and announced a further projected loss of £1.3 million this year due to under-recruitment.
 - INTO's partnership with Manchester College was dissolved in 2009, following losses of £1.4 million.
- Other INTO joint ventures are struggling with problems of low student recruitment & progression to their partner university.
- Many other universities have turned down INTO including Essex, Goldsmiths College, Oxford Brookes, Royal Holloway, Reading, Queen Mary and Westminster. Why should DMU accept a partnership rejected by so many other universities?
- UCU believes that a partnership with INTO would jeopardize DMU's reputation abroad and endanger our established international recruitment operations.
- Education staff across the sector are opposed to joint ventures with INTO. UCU polls at Essex University, Queen's University Belfast and Goldsmith's College all showed that over 90% of staff believe a joint venture with INTO would adversely affect the reputation of their institution.

What you can do:

- Pass this information to your colleagues.
- Join our Campaign! Join UCU!
- For further information please contact: ucu@dmu.ac.uk

SAY NO TO INTO

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DON'T RISK OUR JOBS AND REPUTATION